

COMPANY PROFILE · 2026

Building the digital foundation enterprises depend on.

— Infrastructure · Software · AI · Cybersecurity

Integrated technology transformation for modern Saudi enterprises and public-sector institutions.

● THE ATCL POSITION

Most organizations have technology suppliers. Fewer have a partner who can make it all work as one.

Modern organizations no longer need another vendor selling boxes and licenses. They need a partner who can connect **infrastructure, software, intelligence, and security** into one coherent operating foundation, and operate it with discipline.

ATCL helps enterprises and public-sector institutions across the Kingdom modernize critical environments, digitize the work that runs their organizations, adopt AI responsibly, and defend everything they build - under one accountable, enterprise-grade delivery model.

Four capabilities

Infra · SW · AI · Cyber,
engineered to integrate, not collide.

One partner

A single line of accountability
from assessment to
operation.

Enterprise standard

Secure-by-design,
documented, and built to be
operated.

● WHO WE ARE

A Saudi ICT transformation partner, built for the next decade of digital.

Aspiring Technologies Co. Ltd. (ATCL) is a Saudi-registered ICT solutions and services company founded in 2012, with over fourteen years of continuous delivery in the Kingdom. Headquartered in Riyadh with a branch in Jeddah, ATCL serves enterprise and government clients across critical sectors, modernizing infrastructure, building intelligent software, enabling practical AI, and strengthening cybersecurity through one integrated operating model.

<p>2012</p> <p>FOUNDED</p>	<p>14+</p> <p>YEARS IN KSA</p>	<p>2000+</p> <p>CLIENTS SERVED</p>	<p>04</p> <p>DIVISIONS</p>
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● WHAT WE DO

- Design, supply, deploy, migrate and operate enterprise infrastructure.
- Build secure, practical software and digitize core business workflows.
- Enable governed, business-ready AI adoption across the enterprise.
- Strengthen cybersecurity posture, governance, and data protection.
- Operate environments with SLA-bound managed services and support.

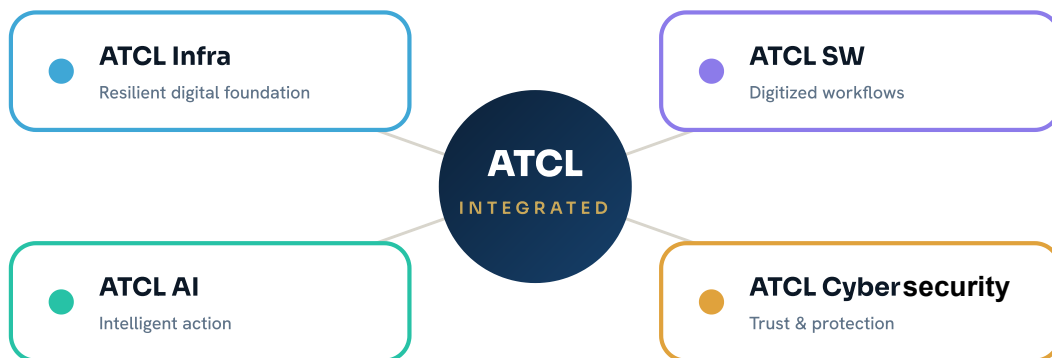
● HOW WE DELIVER

- A single, accountable partner across infra, software, AI and security.
- Hybrid delivery: remote-first operations with onsite engagement.
- Vendor-backed L3 escalation under active partner agreements.
- Secure-by-design, documented, and built to be operated at scale.
- Aligned to the Kingdom's Vision 2030 digital and sovereignty agenda.

● THE NEW ATCL MODEL

Four divisions. One integrated foundation.

ATCL is organized around four divisions that map directly to how modern enterprises actually transform. Each is strong on its own, and far stronger together. Infrastructure provides the resilient base; software digitizes the work; AI turns data and knowledge into action; and cybersecurity protects all of it.



Infra stabilizes & modernizes

The resilient base: data center, cloud, network, backup/DR and operations.

AI turns data into action

Practical, governed AI built on the company's own knowledge and controls.

SW digitizes & automates

Manual processes become modern portals, apps, dashboards and integrations.

Cyber protects everything

Systems, identities, data and operations, secured by design.

● THE PROBLEMS WE HELP CUSTOMERS SOLVE

We start with the pressure you feel, not the product we sell.

Every engagement begins with a real business challenge. Here is how the most common ones map to ATCL's divisions and the outcomes they produce.

THE CHALLENGE	ATCL DIVISION	THE OUTCOME
Aging infrastructure and an unclear cloud direction	Infra	A modern, scalable, observable foundation, ready for what comes next
Manual processes and fragmented, disconnected systems	SW	Digitized workflows and connected data your teams can act on
Knowledge trapped in documents; slow service response	AI	Answers on demand and faster, higher-quality responses
No AI governance, and growing shadow-AI usage	AI	Safe, governed, auditable adoption, with data kept in your control
Cyber risk and rising regulatory / compliance pressure	Cyber	Reduced risk, stronger compliance posture, protected data
Poor visibility across a complex, multi-vendor environment	Infra Cyber	One accountable partner, clear visibility, and less sprawl to manage

● WHY ATCL

Six reasons enterprises choose us, and stay.



Saudi-rooted, enterprise-grade

Built in the Kingdom and accountable in the Kingdom, aligned to Vision 2030 and the national digital agenda.



One integrated capability

Infrastructure, software, AI and cybersecurity under one roof, engineered to work together, not in silos.



A vendor ecosystem that backs delivery

Gold and authorized partnerships across leading platforms, with vendor-supported L3 escalation behind every solution.



A model that goes the distance

Design, implement, operate, improve. We stay accountable long after deployment, through managed services and lifecycle support.



Engineered to your context

Customer-specific architectures shaped around real operations and constraints, never a generic package forced to fit.



Secure-by-design, governance-aware

Security and governance are built into every phase of delivery, not bolted on after the fact.



We don't position ourselves as the biggest. We position ourselves as the partner that still answers the phone in year three, and whose work is still running.

● LEADERSHIP TEAM

The people accountable for your outcomes.



Abdullah AlOtaibi

OWNER & CEO

Sets ATCL's strategic direction and stewards its most important client and partner relationships. Under his leadership, ATCL has grown into a trusted enterprise technology partner across the Kingdom's government and private sectors, guided by long-term relationships and disciplined execution.

"We don't sell technology. We help organizations build the foundation their future depends on."



Asim Mohammed

CHIEF OPERATING OFFICER

Leads delivery governance, execution discipline and customer success across every division, and drives ATCL's AI and innovation strategy. He translates complex requirements into solutions organizations can adopt with confidence, and is the architect of ATCL's integrated Infra-SW-AI-Cyber operating model.

"Execution is the strategy. Everything else is intention."



Munawar Khan

CHIEF TECHNOLOGY OFFICER

Directs technical vision and solution quality across infrastructure, software and cybersecurity. He sets engineering standards, validates designs against real operating conditions, and leads ATCL's vendor and certification ecosystem, pairing deep technical command with pragmatic, operable architecture.

"Good architecture is invisible. It simply works, under pressure, at scale, over time."

01 · DIVISION

ATCL Infra

The resilient digital foundation. ATCL Infra designs, supplies, deploys, migrates and supports enterprise infrastructure across data centers, cloud, hybrid cloud, networking, compute, storage, virtualization, backup, disaster recovery, end-user computing and managed operations.

Everything else ATCL builds (software, AI, security) stands on this. So we build it to stay standing.

● CAPABILITIES

From the rack to the cloud: one resilient fabric.

Foundation

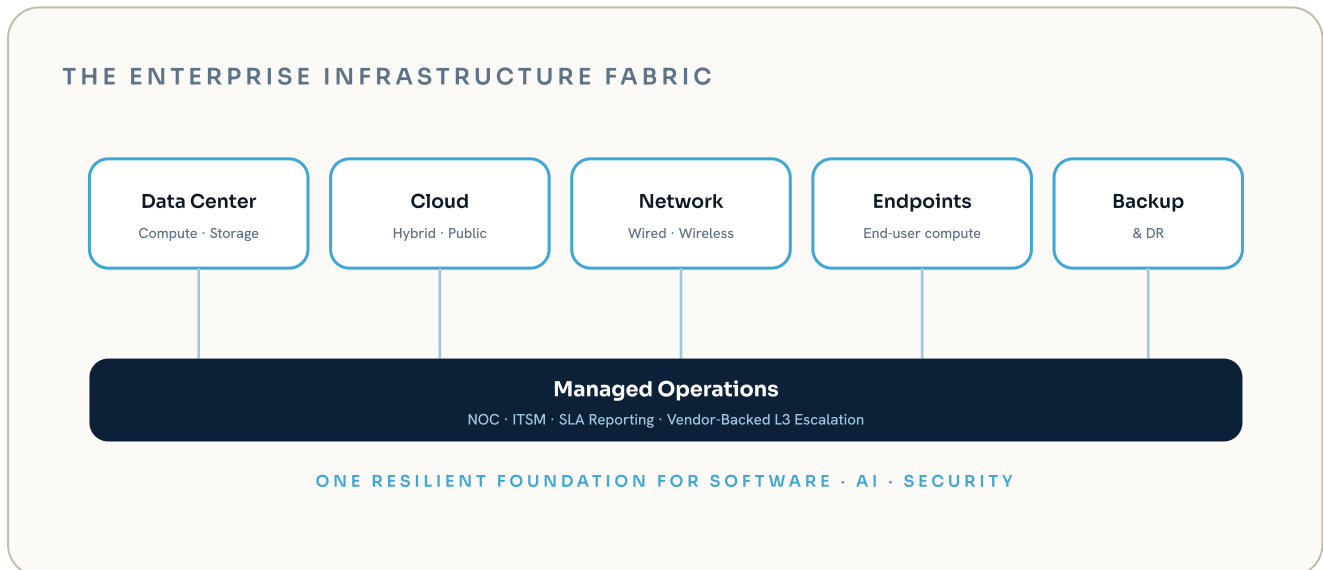
- Data center infrastructure
- Compute & server solutions
- Enterprise storage
- HCI / dHCI
- Virtualization

Connectivity & continuity

- Networking & wireless
- Cloud & hybrid cloud
- Backup & disaster recovery
- End-user computing

Services & operations

- Infrastructure assessment
- Deployment & migration
- Managed services · NOC · ITSM
- Lifecycle support
- Vendor-backed L3 escalation



● CUSTOMER OUTCOMES

What changes when the foundation is right.

A modern infrastructure isn't measured in specifications. It's measured in fewer incidents, faster delivery, and the confidence to build on top of it.

More reliable operations, less downtime

Resilient architecture and proactive operations reduce incidents and protect business continuity.

Scale on demand

Compute, storage and cloud designed to grow with the business, without re-architecting every time.

Cleaner architecture, faster deployment

Standardized, validated designs shorten delivery cycles and simplify what your team has to operate.

Visibility & lifecycle clarity

Clear monitoring and refresh planning replace guesswork. You know the state of your estate.

THE STRATEGIC OUTCOME

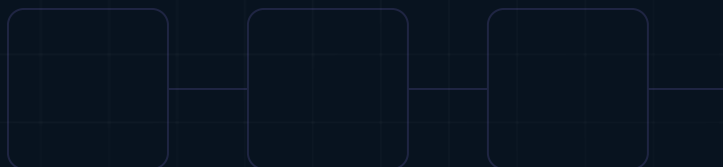
A resilient digital foundation that is ready for everything that comes next (software modernization, practical AI, and a stronger security posture) without disrupting the operations running today.

02 · DIVISION

ATCL SW

Software that fits how you actually work. ATCL SW builds practical, secure and scalable solutions for organizations that need custom applications, digital workflows, portals, integrations, automation and modern user experiences.

We design systems around your operations, not the other way around.



● CAPABILITIES

From manual effort to a digital platform.

Build

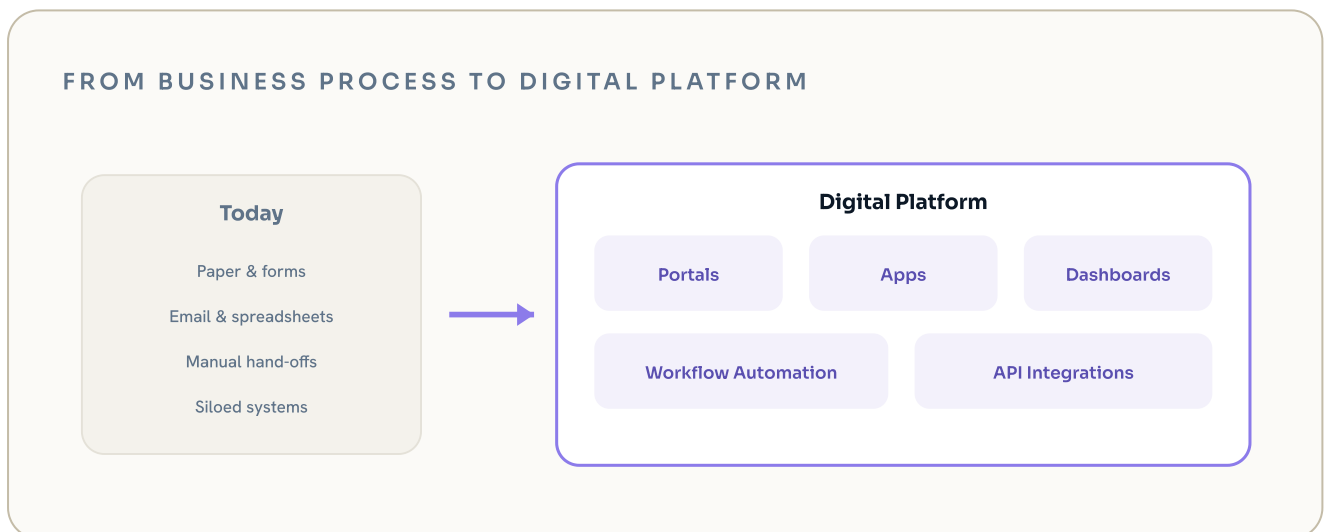
- Web applications & portals
- Backend & frontend development
- Mobile apps (iOS · Android)
- eCommerce platforms

Automate & integrate

- Workflow automation
- Business process digitization
- API & system integrations
- Custom dashboards

Design & evolve

- UI / UX design
- Database design
- Application modernization
- DevOps-ready delivery
- Managed application support



● CUSTOMER OUTCOMES

Software people actually use, because it fits.

The value of software isn't in the code. It's in the manual work that disappears, the visibility teams gain, and the experiences customers feel.

Manual work becomes digital

Repetitive, paper-bound tasks are automated, freeing teams for higher-value work.

Legacy processes become modern workflows

Outdated steps are redesigned into clean, connected digital flows people trust.

Teams gain real visibility

Dashboards and connected data make the state of operations clear and actionable.

Smoother digital experiences

Customers and employees get interfaces that are responsive, accessible and intuitive.

THE STRATEGIC OUTCOME

Business teams get systems designed around their real operations, turning trapped data into accessible insight and slow processes into fast, governed digital workflows.

03 - DIVISION

ATCL AI

From AI curiosity to practical, governed, business-ready adoption. ATCL AI helps organizations identify real enterprise use cases, implement them responsibly, and integrate AI with their own data, workflows and security controls.

Production-grade, not proof-of-concept. Governed, not shadow AI. Adoption you can audit and trust.



● SERVICES

A guided path to adoption, at every level of maturity.

Strategy & readiness

- AI readiness assessment
- AI strategy & roadmap
- Use-case discovery workshops
- AI training for leadership, teams, students, teachers and professors

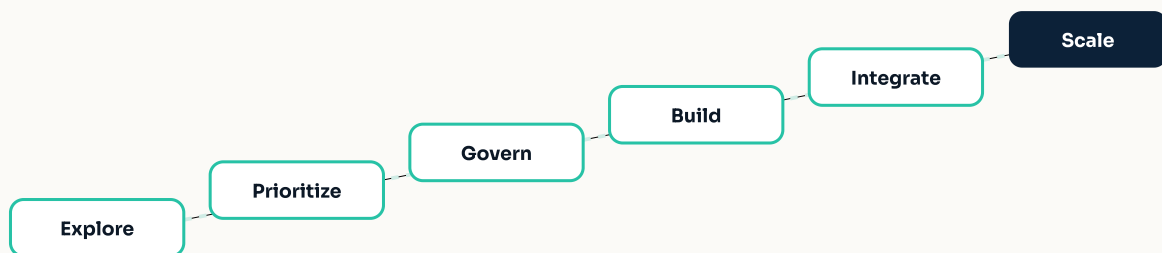
Build & integrate

- GenAI consulting & enterprise AI architecture
- RAG / knowledge assistant design
- Document intelligence & workflow automation
- Chatbots, copilots & AI agents
- Data pipelines · MLOps · ecosystem integration

Govern & secure

- AI governance & responsible-AI policy
- AI security & privacy alignment
- Prompt-engineering frameworks

THE AI ADOPTION MATURITY LADDER



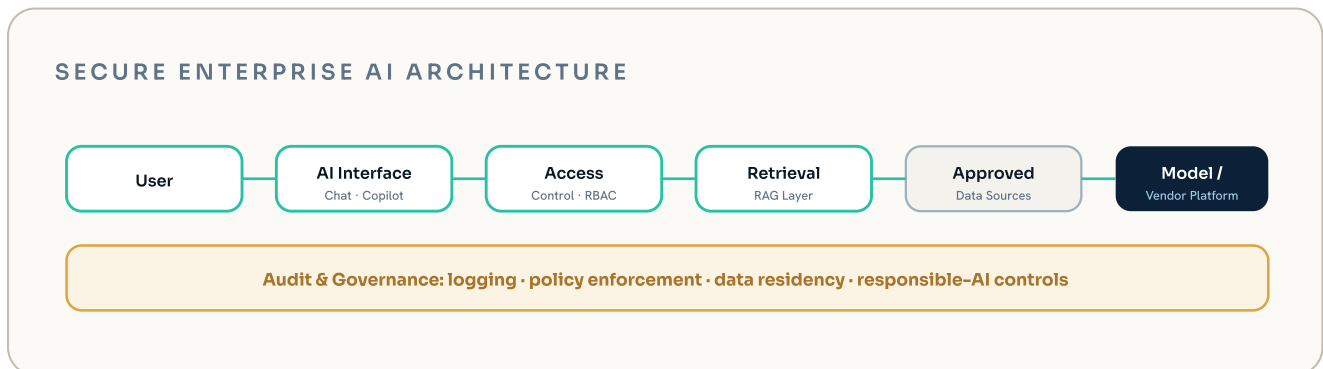
ATCL meets organizations wherever they are on this ladder, and moves them up one safe, demonstrable step at a time.

● SOLUTION ACCELERATORS

Ready-to-customize AI accelerators for the enterprise.

ATCL solution accelerators are configurable starting points, built and tailored to each customer's data, security and governance requirements, and deployable on approved enterprise or sovereign platforms.

<p>Enterprise Knowledge Assistant</p> <p>Secure assistant for company documents, policies, HR, finance and support knowledge.</p>	<p>AI Service Desk Copilot</p> <p>Ticket classification, response drafting, KB retrieval and SLA insight for IT support.</p>	<p>Document Intelligence Suite</p> <p>Extraction, summarization, classification and routing for invoices, contracts & RFQs.</p>
<p>Sales & Proposal Intelligence</p> <p>Analyzes RFQs, drafts proposals and maps BoQs so presales teams respond faster.</p>	<p>AI Governance Starter Kit</p> <p>Policies, risk controls, user guidelines and approval workflows for secure adoption.</p>	<p>Executive AI Dashboard</p> <p>Turns operational, service, sales and support data into management insight.</p>



Accelerators are delivered as configurable solution frameworks tailored per engagement, not as standalone licensed products. Build vs. customize scope is confirmed during discovery.

04 • DIVISION

ATCL — Cybersecurity

Protecting systems, identities, data and operations. ATCL Cyber strengthens organizations through cybersecurity strategy, architecture, governance, compliance, data protection, access control and partner-led security monitoring.

Security aligned to how the business actually runs, not security that gets in its way.



● SERVICES

Four layers of resilience, one coherent posture.

Govern

- Security strategy & GRC
- ISO 27001 readiness · CSRA
- Maturity assessment
- Policies & procedures
- Cyber metrics & dashboards

Detect

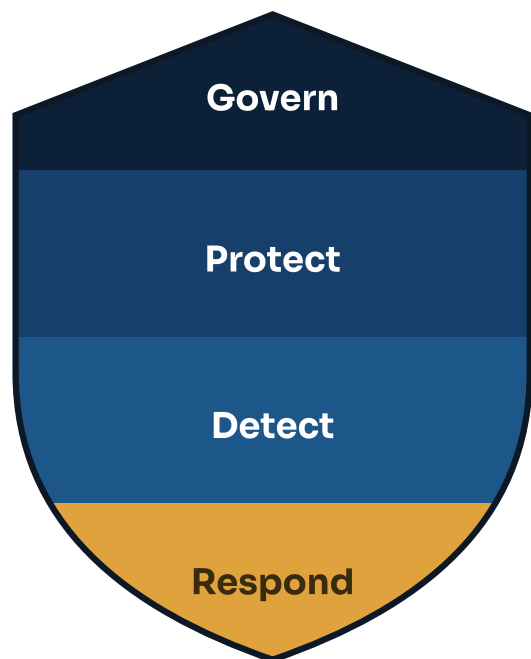
- Threat management
- Monitoring via partner SOC
- Risk assessment

Protect

- Security architecture
- IAM & PAM
- Data protection & discovery
- Email security · DLP
- Endpoint · cloud · network
- Ransomware protection

Respond

- Incident response planning
- Recovery alignment
- Lessons-learned & hardening



Security monitoring and SOC services are delivered through established vendor and partner channels, with ATCL leading architecture, governance, coordination and response planning.

● CUSTOMER OUTCOMES

Risk you can see, measure, and reduce.

Good security is quiet. It shows up as fewer surprises, cleaner audits, and the confidence to operate and innovate without fear.

Reduced risk & stronger compliance

Posture aligned to recognized standards and regulatory expectations across the Kingdom.

Sensitive data protected

Data discovered, classified and defended, with controls mapped to where it lives and moves.

Access under control

Identity and privileged access governed, monitored and minimized to what's actually needed.

Ready for ransomware & incidents

Threat visibility, response plans and recovery alignment in place before they're needed.

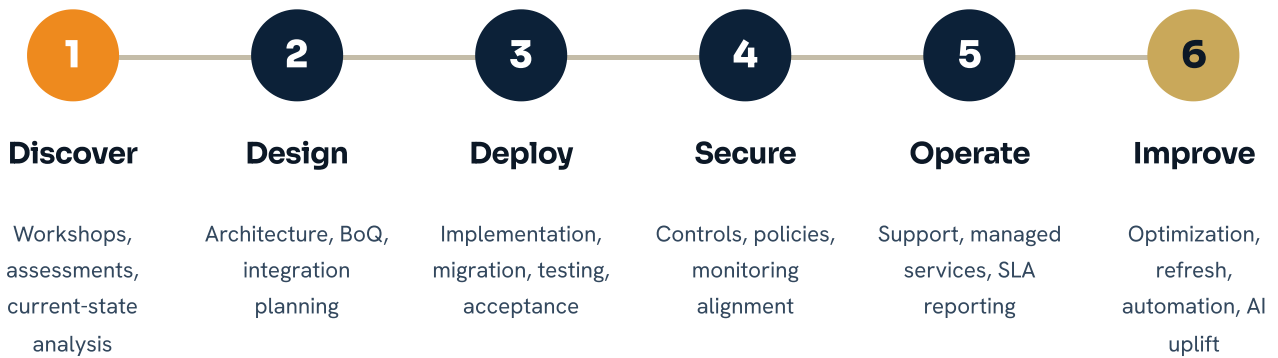
THE STRATEGIC OUTCOME

Security that is aligned to business operations, protecting systems, identities, data and continuity while enabling the organization to modernize and adopt AI with confidence.

● INTEGRATED DELIVERY MODEL

One disciplined path, from first workshop to continuous improvement.

Every ATCL engagement follows the same accountable lifecycle, regardless of division. It's how we keep complex, multi-technology programs predictable.



Hybrid delivery: remote-first + onsite

Tool-agnostic, best-fit selection

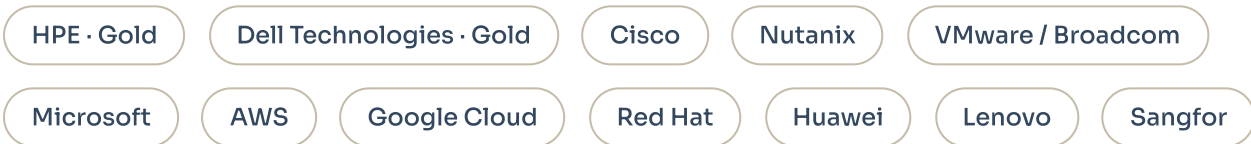
Partner-led ecosystems · vendor L3

● PARTNER ECOSYSTEM

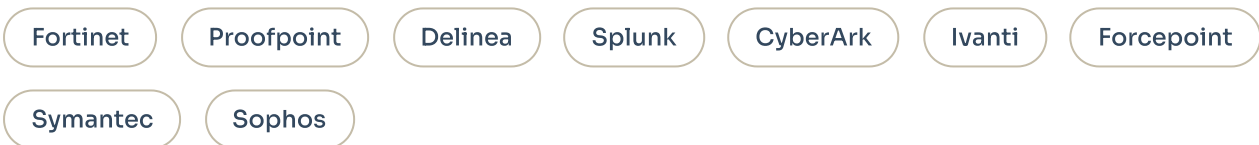
Backed by the platforms enterprises already trust.

ATCL delivers as an authorized partner across leading technology ecosystems, bringing vendor-backed escalation, validated designs and current authorizations to every engagement.

Infrastructure & Cloud



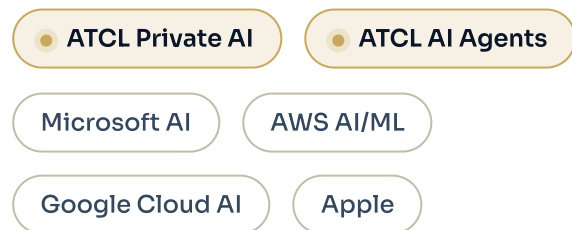
Cybersecurity



Software & Platforms



AI & Data · Endpoint & Productivity



✓ Partner status and current authorizations can be validated upon request.

● TRUSTED ACROSS CRITICAL SECTORS

Where reliability isn't optional.

For over a decade, ATCL has delivered for organizations where downtime, data loss and security failures carry real consequences.

- Government
- Financial Services
- Healthcare
- Energy
- Retail
- Hospitality
- Telecommunications
- Education
- Enterprise & Private Sector

A SELECTION OF ORGANIZATIONS WE'VE SERVED

Over more than a decade, ATCL has delivered mission-critical technology for organizations across the Kingdom's most demanding segments, spanning sovereign and government entities, leading financial institutions, healthcare providers, energy and industrial operators, media and telecom groups, and major hospitality, retail and enterprise brands.

- Sovereign funds & government entities
- Hospitals & healthcare providers
- Media, telecom & technology groups
- Large enterprises & holding groups
- Banks, fintech & financial services
- Energy, utilities & industrial operators
- Hospitality, retail & consumer brands
- Education & research institutions

2000+ satisfied customers across the Kingdom

Client references available upon request

● **QUALITY, SECURITY & DELIVERY ASSURANCE**

Discipline is the difference between delivered and operating.

ATCL treats documentation, testing and governance as part of the deliverable, not an afterthought. It's what makes solutions auditable, supportable and durable.

Secure-by-design delivery

Security and governance considerations are integrated into every phase of the lifecycle.

Documentation discipline

As-built records, topology diagrams and configuration baselines for everything we deploy.

Acceptance testing

Formal acceptance test procedures (ATP) validated and signed off with the client.

Operational runbooks

Step-by-step procedures for operations, incident handling and escalation.

SLA / KPI reporting

Defined metrics for response, resolution, availability and satisfaction on managed services.

ITIL-aligned, vendor-backed

Managed services aligned to ITIL, with vendor-supported L3 escalation and ISO-oriented governance.

● ENGAGEMENT MODELS

Five ways to start working with ATCL.

01 Advisory Engagement

Assessment, strategy, roadmap and workshops, clarity before commitment, across infrastructure, AI and security.

02 Project Delivery

Design, implementation, migration and commissioning with defined scope, timelines and acceptance criteria.

03 Managed Services

Monitoring, support, ITSM and SLA-based operations. We run it so your team can focus on the business.

04 AI Enablement Program

Readiness, use-case discovery, pilot, governance and deployment, a safe, staged path to business-ready AI.

05 Cybersecurity Improvement Program

Risk assessment, policy, architecture, controls and monitoring alignment, measurable posture improvement.

LET'S BUILD TOGETHER

Modernize. Digitize. Adopt AI. Stay secure. One partner.

Talk to ATCL about your next infrastructure, software, AI or cybersecurity initiative, or about all four, as one integrated program.

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